



Possibilities and Benefits of Partnership Programs

MUM June 2017

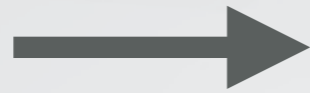
Knowledge

Consultant



Configures and helps

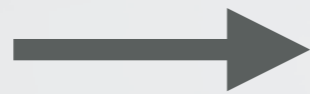
Training center



Certifies and advances

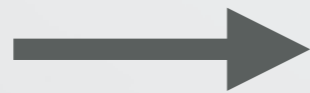
Products

Distributor

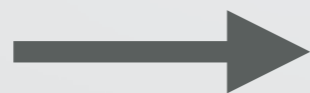


Offers products and services

Reseller



Buys from Distributor and resells



Accessories, integrators, software

Who?

- **Experienced network engineers**
- **Profound RouterOS and RouterBOARD knowledge**

How?



+ 1x



Result: 75%+

sales@mikrotik.com

Where?

The screenshot shows the Mikrotik website's navigation menu. The 'support' menu item is highlighted with a red circle, and a red arrow points to it from the word 'Where?' above. Below the navigation menu, the 'Consultants' link is also highlighted with a red circle. The main content area features a map titled 'List of MikroTik Certified Consultants' showing the number of consultants in various regions. The map includes a search bar and navigation controls.

Routing the World
MikroTik
www.mikrotik.com

Routers & Wireless

home software hardware **support** downloads purchase training account

Support Documentation **Consultants** Archive RMA Forum

List of MikroTik Certified Consultants

Region	Number of Consultants
Caribbean	7
Central America	39
South America	36
South America (Brazil)	8
South America (Argentina)	11
South America (Uruguay)	19
South America (Paraguay)	31
West Africa	6
West Africa (Nigeria)	12
West Africa (Liberia)	2

Leaflet | © OpenStreetMap

mikrotik.com/consultants

Consultant

+

MikroTik
Train the Trainer

=

*Mikro***Tik**
TRAINING CENTER

Who?

- **MikroTik certified trainers**
- **Training according to official outline**
- **Develop their own training materials**

How?

- **Motivation to teach!**
- **At least 2 MikroTik certificates, 75%+**
- **Pass Train the Trainer course**

- **Courses developed by MikroTik**
- **We offer certification tests**
- **Publish training schedule on our website**

MikroTik Courses

MTCNA	Network Associate
MTCRE	Routing Engineer
MTCWE	Wireless Engineer
MTCTCE	Traffic Control Engineer
MTCUME	User Management Engineer
MTCIPv6E	IPv6 Engineer
MTCINE	Inter-networking Engineer

mikrotik.com/training

MikroTik Courses

Introduction
course*

-----> MTCNA

MTCRE

MTCWE

MTCTCE

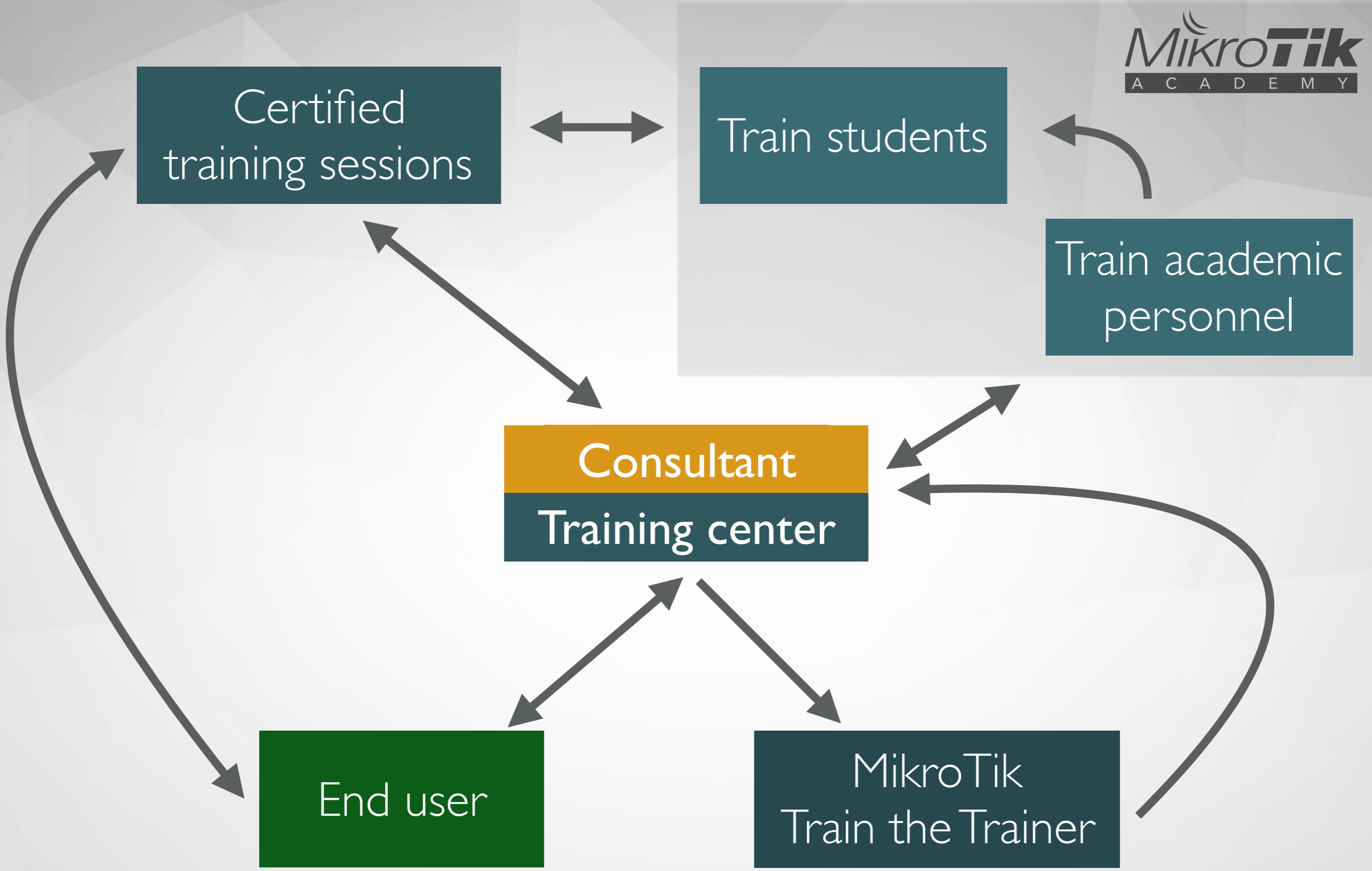
MTCUME

MTCIPv6E

MTCINE

mikrotik.com/training

* Without certificate



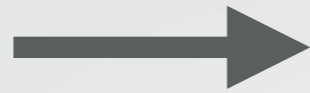
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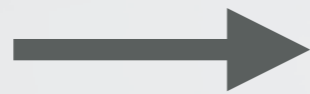
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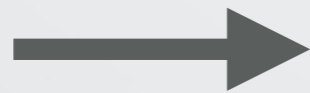
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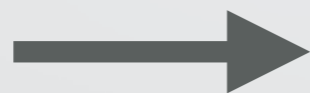


Offers products and services

Reseller

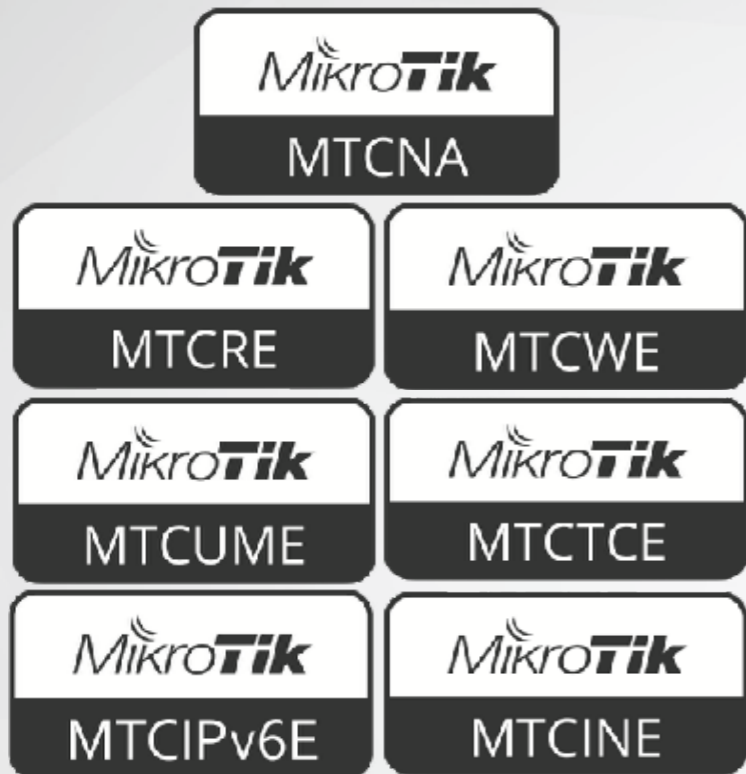


Buys from Distributor and resells



Accessories, integrators, software

1



At least 1 certificate

2



Web page

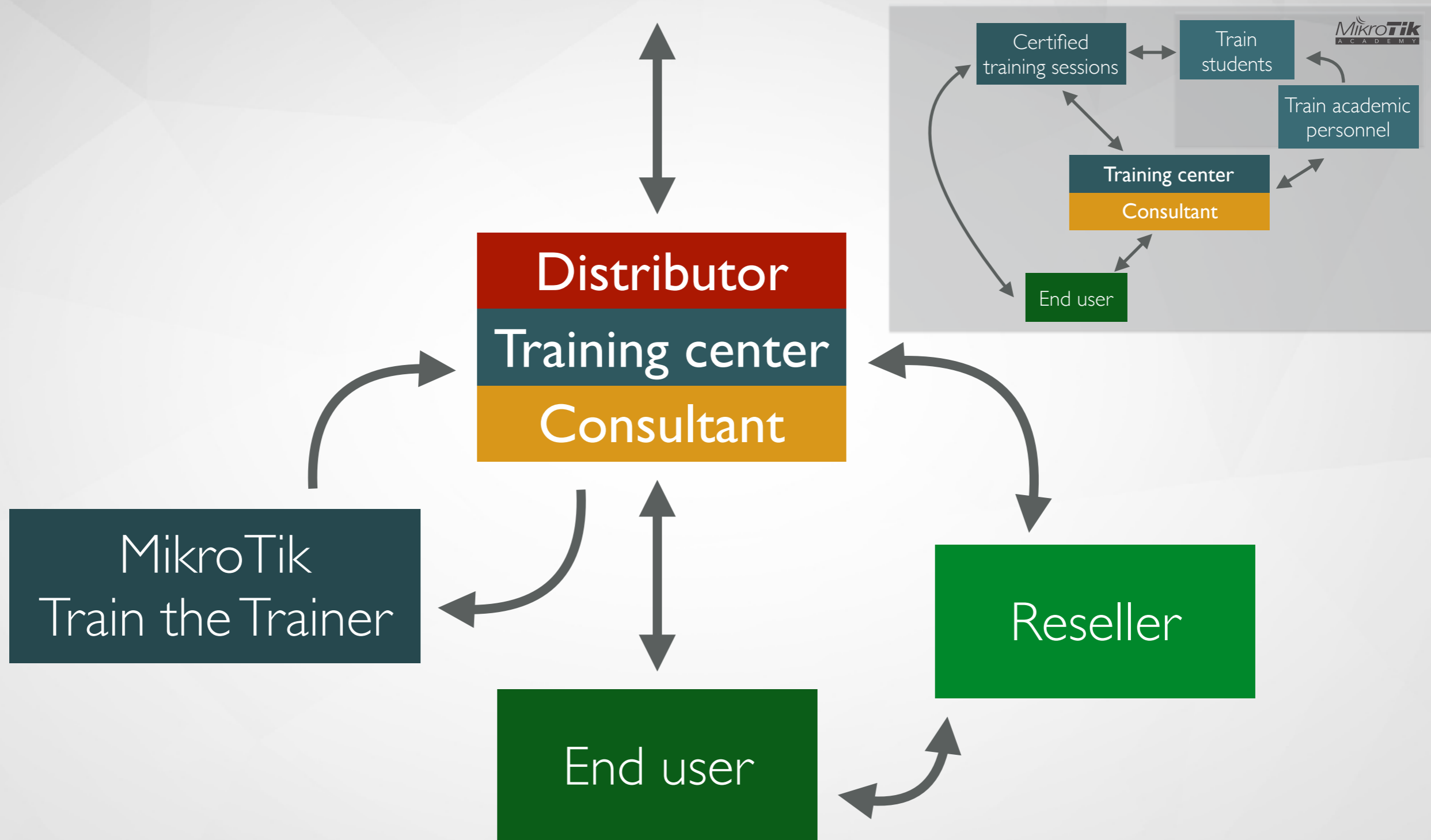
3



Purchase volumes

sales@mikrotik.com

MikroTik



Benefits

- **The more you learn, the better you can help your customers**
- **Happier customers > better sales**

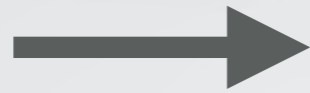
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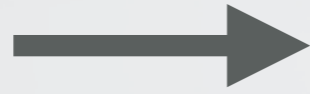
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Certifies and advances

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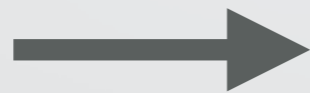


Offers products and services

Reseller



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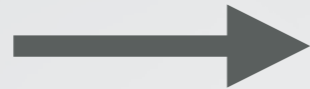


Accessories, integrators, software

Made for

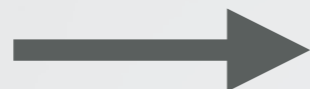
MikroTik

Accessories



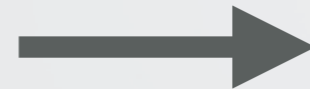
Accessories for MikroTik products

Integrators



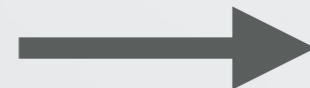
Integrated solutions

Software



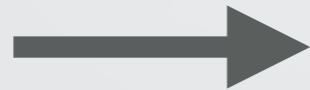
Software that works with RouterOS

CPE



More affordable integrated solutions

Books



Books about RouterOS

mikrotik.com/mfm



Routers & Wireless

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Made for Mikrotik

The Made for Mikrotik program consists of two parts: "Mikrotik certified Integrators" and "Mikrotik certified Accessories".

MikroTik Certified Accessories are made by Mikrotik approved companies, who make accessories specifically for MikroTik products. This includes RouterBOARD compatible cases, outdoor antennas and other products

MikroTik Certified Integrators are companies who make turnkey solutions based on Mikrotik RouterBOARD and RouterOS, their products include assembled CPE/AP devices, preinstalled Integrated antennas and Rackmount solutions assembled for and with RouterOS

[Click here to apply to the "MFM" program](#)

Below is a list of our 173 Certified Mikrotik Integrators and Accessory makers in Random order:

[Accessories](#)[Integrators](#)[Software](#)[CPF](#)[Textbooks](#)

[Click here](#) for design files

Netkrom solution

<http://netkromsolution.com>

NetMedic is one product design to the hospital. Powered by MikroTik RouterOS NetMedic bundle with Monitor temperature, date and uptime of MikroTik. New Design Casing specific for Hospital.



Choice NetMedic for improving performance Your Network Hospital

Pro-Cell Co., Ltd.

<http://www.antenna.com.tw/>

PRO-CELL is a professional antenna manufacturer in Taiwan. PRO-CELL product range includes an outdoor APA enclosure which can be combined with RouterBoards inside and antennas both inside or outside.



mikrotik.com/mfm

How To Apply?

- **Description**
- **Picture**
- **Homepage**

sales@mikrotik.com



*Mikro***Tiik**

A C A D E M Y



- **Certification program for educational institutions**
- **Course is based on MTCNA**
- **Taught by Academy trainers**
- **Includes free MTCNA exam**

MikroTik Offers

- **75% compensation to Training Centers for training Academy staff**

MikroTik Offers

- **Training outline**
- **MTCNA course materials**
- **20x RouterBOARDS**

FREE

MikroTik Offers

- **MTCNA certificates & RouterOS licenses to students**
- **Academy trainer shirts**

FREE

HowTo Become Academy

1. Fill out application -
mikrotikacademy.com
2. Sign MikroTik Academy
agreement

How To Become Academy

- 3. Attend preparatory training
(conducted by partners)**
- 4. Pass MTCNA + 1x engineer level
certificate test (result 75%+)**

HowTo Become Academy

- 5. Receive MikroTik Academy trainer certificate**
- 6. Receive Academy package**
- 7. Start giving MikroTik Academy classes**

MikroTik Academy



[MikroTik Academy Application Form \(Web\) \(PDF\)](#)

Contents:

Latin America

Argentina
Bolivia
Brazil
Ecuador
Peru

Africa

Benin
Nigeria

Europe

Armenia
Belarus
Bosnia and
Herzegovina
Bulgaria
Croatia
Czech Republic
Estonia
Georgia
Hungary
Italy
Latvia
Lithuania
Malta
Moldova

Latin America

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Write e-mail

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Write e-mail

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Write e-mail

Daniel Chacon M, TodoISP Networking Academy, Coordinator

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Write e-mail

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training@mikrotik.com



- **400+ MikroTik Academies around the world**
- **650+ Academy trainers**



Microtik

A C A D E M Y

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