MikroTik

Possibilities and Benefits of Partnership Programs

MUM June 2017

Knowledge

Consultant → Configures and helps

Training center → Certifies and advances

Products

Distributor → Offers products and services

Reseller → Buys from Distributor and resells

Made for MikroTik → Accessories, integrators, software

Consultant

Who?

- Experienced network engineers
- Profound RouterOS and RouterBOARD knowledge

Consultant

How?

MTCNA

+ 1x

MTCRE

MTCWE

MTCUME

MTCTCE

MTCIPv6E

MTCINE

Result: 75%+

sales@mikrotik.com

Consultant

Where?

mikrotik.com/consultants

Consultant

+

MikroTik
Train the Trainer

=

MikroTik
TRAINING CENTER

Training center

Who?

- MikroTik certified trainers
- Training according to official outline
- Develop their own training materials

Training center

How?

- **Motivation to teach!**
- **At least 2 MikroTik certificates, 75%+**
- **Pass Train the Trainer course**

Training center

- **Courses developed by MikroTik**
- **We offer certification tests**
- **Publish training schedule on our website**

Training center

MikroTik Courses

MTCNA	Network Associate
MTCRE	Routing Engineer
MTCWE	Wireless Engineer
MTCTCE	Traffic Control Engineer
MTCUME	User Management Engineer
MTCIPv6E	IPv6 Engineer
MTCINE	Inter-networking Engineer

mikrotik.com/training

Training center

MikroTik Courses

Introduction course* ------> MTCNA

MTCRE MTCWE MTCTCE MTCUME MTCIPv6E

MTCINE

mikrotik.com/training

* Without certificate

MikroTik ACADEMY

Certified training sessions

Train students

Train academic personnel

Consultant

Training center

End user

MikroTik Train the Trainer

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Distributor

1

MTCNA

MTCRE

MTCWE

MTCUME

MTCTCE

MTCIPv6E

MTCINE

At least 1 certificate

2

Web page

3

Purchase volumes

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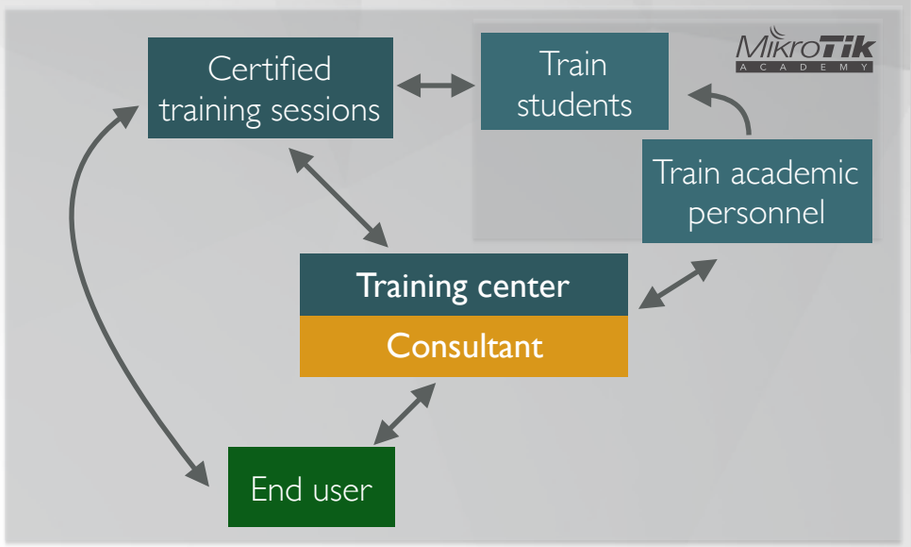
MikroTik



Distributor

Training center

Consultant

MikroTik
Train the Trainer

End user

Reseller

Distributor

Benefits

- The more you learn, the better you can help your customers
- Happier customers > better sales

Knowledge

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Made for MikroTik

Accessories	Accessories for MikroTik products
Integrators	Integrated solutions
Software	Software that works with RouterOS
CPE	More affordable integrated solutions
Books	Books about RouterOS

mikrotik.com/mfm

Routers & Wireless

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Made for Mikrotik

The Made for Mikrotik program consists of two parts: "Mikrotik certified Integrators" and "Mikrotik certified Accessories".

MikroTik Certified Accessories are made by Mikrotik approved companies, who make accessories specifically for MikroTik products. This includes RouterBOARD compatible cases, outdoor antennas and other products

MikroTik Certified Integrators are companies who make turnkey solutions based on Mikrotik RouterBOARD and RouterOS, their products include assembled CPE/AP devices, preinstalled Integrated antennas and Rackmount solutions assembled for and with RouterOS

Powered by MikroTik

Click here for design files

Click here to apply to the "MFM" program

Below is a list of our 173 Certified Mikrotik Integrators and Accessory makers in Random order:

Accessories | Integrators | Software | CPE | Textbooks

Netkrom solution

http://netkromsolution.com

NetMedic is one product design to the hospital. Powered by MikroTik RouterOS NetMedic burdle with Monitor temperature, date and uptime of MikroTik. New Design Casing spesific for Hospital.

Choice NetMedic for improving performance Your Network Hospital

Pro-Cell Co., Ltd.

http://www.antenna.com.tw/

PRO-CELL is a professional antenna manufacturer in Taiwan. PRO-CELL product range includes an outdoor APA enclosure which can be combined with RouterBoards inside and antennas both inside or outside.

mikrotik.com/mfm

How To Apply?

- Description
- Picture
- Homepage

sales@mikrotik.com

MikroTik

ACADEMY

MikroTik ACADEMY

- Certification program for educational institutions
- Course is based on MTCNA
- Taught by Academy trainers
- Includes free MTCNA exam

MikroTik Offers

- 75% compensation to Training Centers for training Academy staff

MikroTik Offers

- Training outline
- MTCNA course materials
- 20x RouterBOARDs

FREE

MikroTik Offers

- MTCNA certificates & RouterOS licenses to students
- Academy trainer shirts

FREE

HowTo Become Academy

1. Fill out application - mikrotikacademy.com
2. Sign MikroTik Academy agreement

HowTo Become Academy

3. Attend preparatory training (conducted by partners)
4. Pass MTCNA + 1x engineer level certificate test (result 75%+)

HowTo Become Academy

5. Receive MikroTik Academy trainer certificate
6. Receive Academy package
7. Start giving MikroTik Academy classes

mikrotikacademy.com
training@mikrotik.com

MikroTik ACADEMY

- **400+ MikroTik Academies around the world**
- **650+ Academy trainers**

MikroTik

ACADEMY

mikrotikacademy.com